

# **Streamlining the funding process**

**Case study from the  
University of Northampton**



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# UK & Institutional landscape



- 165 UK higher education institutions (HEIs)
- £6.2bn research grants and contracts being managed in 2017-18
- Research Offices challenges\*
  - External
    - Research Excellence Exercise (REF)
    - BREXIT
    - COVID-19
    - Increased expectations from major funders
  - Internal
    - Restructuring
    - Budget & resource pressure
    - Increased expectations from senior management

# University of Northampton

## Transform lives and inspire change

1924 Northampton Technical College was established.  
2005 The University of Northampton was established  
2018 The University of Northampton opens Waterside campus

- 12,500 on campus students 20/21
- 1633 staff
- Pre-dominantly a teaching intensive university
- 160 staff contracted in research



# Research Support Northampton

## Research Support (based within Library and Learning Services)

Pure (Outputs)

Data management

Metrics, open access, referencing and digital preservation

## Research and Innovation Funding Support

- Research life Cycle funding
  - Applications
  - Awards
  - Projects
- Intellectual Property
- Research governance
- Contracts
- Research systems



# How Funding Institutional has supported the changed our research environment

## The plan

- To grow the university's research capabilities
- To give staff confidence to search for calls
- To become more aware of the funding landscape and criteria

## The Change

- Bringing together cross disciplinary activity
- Greater efficiency
- Analysing the awarded grants
- The ability to identify potential collaborators



# Streamlining the funding workflow



Funding Institutional

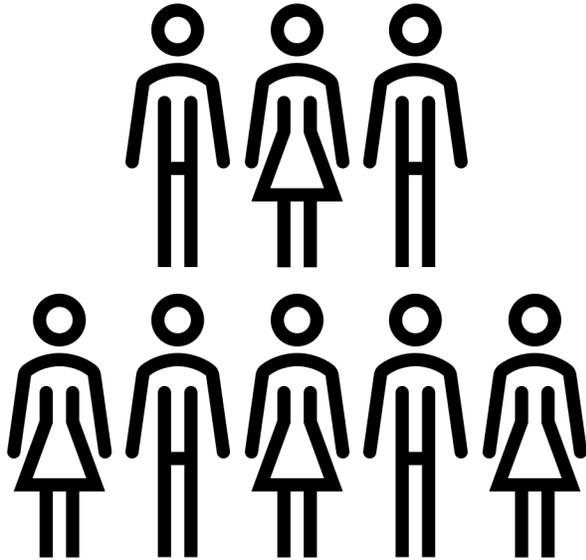
Awards Management Module



Pure

- A faster application process
- Greater data accuracy
- Improved researcher support
- More effective tracking and management of awards
- Better showcasing of results

# Keys to increasing grants success rates



# **Manik Sethi**

**Senior Manager Portfolio  
Marketing, Elsevier**



# Streamline the funding workflow

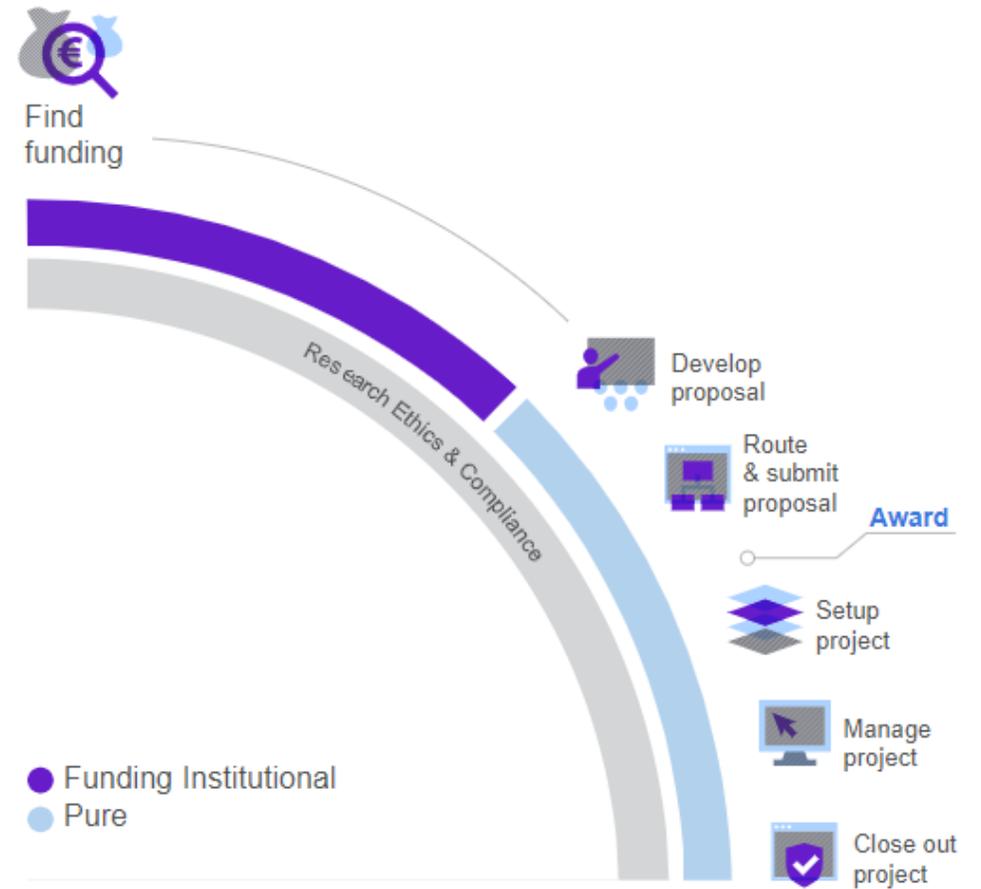
Connecting **Funding Institutional to Pure** allows researchers to manage their entire funding workflow from one platform, and:

seamlessly import funding opportunities and apply to the most winnable ones`.

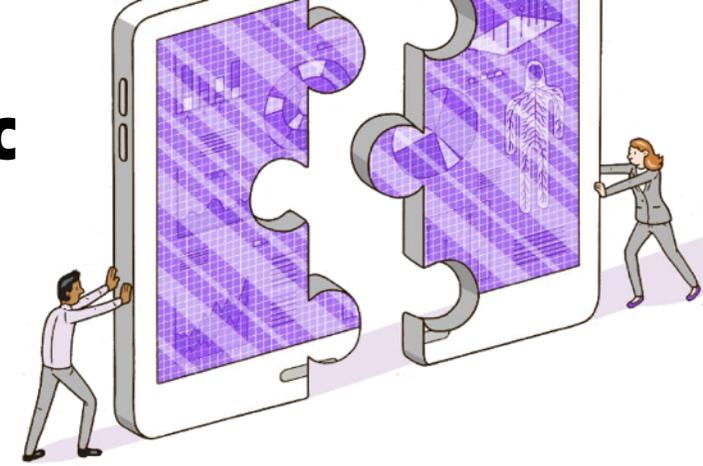
Share grant applications with eligible peers and organizational units.

Optimize application processes by reviewing funders' portfolios and applications they have previously approved.

Stay informed of the status of all submitted applications



# Supporting your entire funding lifecycle

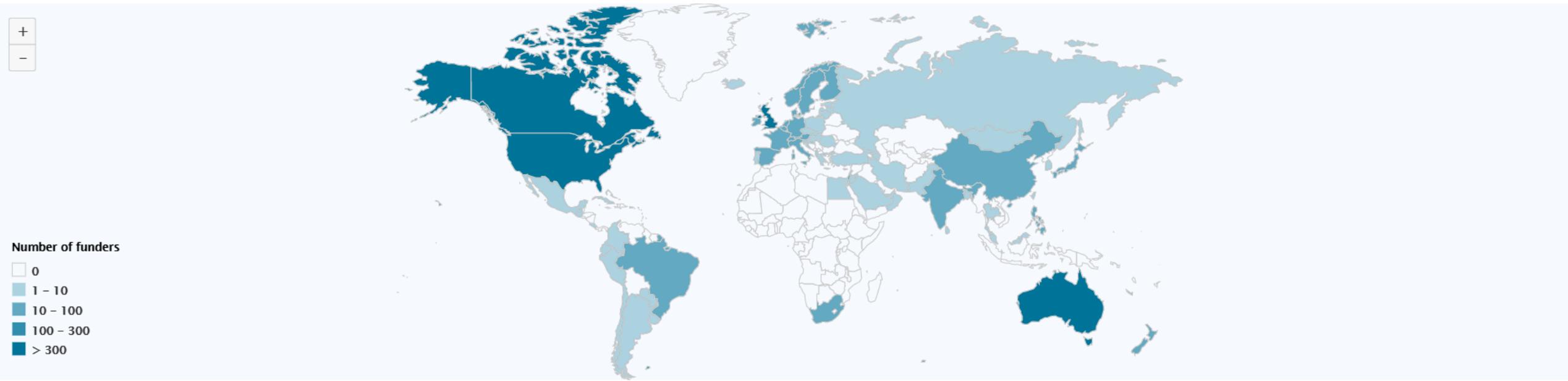


**Funding Institutional API** (Q4) gives direct access to shareable Funding Institutional data available in real time.

Easy integration with the institution's Research Information Management System.

Promotion of funding opportunities in the university's website.

# National and international funding opportunities



Global coverage including more than **5K funders** from more than 80 countries.

**Diverse array of funding bodies** including *government organizations, foundations, associations, corporate funding bodies and more.*

Data as September 2021

# Select the opportunities based on the historical data



[← Back to results](#)

## Round 4 Competitive Research Grants to Develop and Validate Innovative Methods and Metrics for Agriculture and Nutrition Actions

Limited submission • ID: 5R01HL026922-16 • Contract, tender or cooperative agreement • Last updated: 16-Apr-2020

Track Share Send to Pure

[Opportunity details](#) [Similar opportunities](#) [Should I apply?](#)

- [Overview](#)
- [Description](#)
- [Eligibility](#)
- [Contact](#)
- [Deadlines](#)
- [Announcement ↗](#)

Participating funders	<a href="#">Innovative Methods and Metrics for Agriculture and Nutrition Actions</a>	In about 10 days <b>Application</b> 05-Feb-2021 <a href="#">View all deadlines</a>
Amount	Up to 250,000 GBP	
Subject areas	Agricultural and Biological Sciences / Food Science;	
Original source	<a href="#">View on announcement page &gt;</a>	

### Description

The IMMANA Competitive Research Grants are aimed at accelerating the development of innovative and interdisciplinary methods, metrics and tools to advance the scientific understanding of the linkages between agriculture and food systems and health and nutrition outcomes, in order to better inform policy and programmatic actions to improve nutrition outcomes in low and middle-income countries (LMICs).

This workstream of the IMMANA programme is led by the London School of Hygiene & Tropical Medicine. This is the 4th and final funding round for the IMMANA grants. Each IMMANA grant will be a maximum of £250,000 and up to 8 grants (4 development and 4 validation) are expected to be awarded through a competitive selection process.

### Eligibility

**Gain intelligence in one click** based on the funding history to assess the chances of success with a targeted funder.

# Funding Insights embedded in the funding discovery

Select your institution

We provide analytics based on your institution's award history.

Your institution: **University of Texas Medical Branch at Galveston** [Edit](#)

Select the funder among the funders, who sponsor the selected funding opportunity.



The respective number of your institution's awards and award values from the opportunity's funder over the last five years.

The proportion of awards received by your institution compared to the overall number of awards sponsored by the funder over the last five complete years.

A list of the institutions, from across the globe, that have received the awards from the funder.

**Thank you for listening**